

PART TIME TELESales EXECUTIVE

Livingston

£21,000-£24,000 (£35k OTE) Pro Rata

Wellwood Communications is an award winning telecoms sales and maintenance company who provide businesses with their telephones, mobiles and broadband connectivity.

We strongly believe that any new team member must be a culture fit and have a “customer first” attitude. *Do you want to be a valued team member?* You will have your voice heard, opinion considered and you will be encouraged to be exceptional.

Our office is based in Livingston and your hours are 9 to 2, Monday to Thursday.

Key Responsibilities:

You will play an integral role within the company and high standards are a must!

You will be responsible for the following duties:

- Pitching our products and services to prospective clients by telephone
- Creating and organising appointments for the Sales Team
- Build pipeline of potential future clients
- Meet and exceed target though high levels of activity

About You:

- An excellent professional telephone manner
- Confident and enthusiastic, with strong rapport building skills
- A self-starter with the hunger and drive to achieve great results
- Strong communications skills and ability to build trust and relationships at all levels
- A keen interest to work in a sales environment
- Previous telesales experience preferred

What We Offer You:

We will provide excellent training to enhance your product knowledge, learn the telecoms industry and help you succeed. This is a long-term career opportunity with future progression in our sales team. In return we offer excellent rewards and benefits including basic salary, performance related bonus, pension, health care plan, mental health support, 32 days holidays pro rata and we'll even give you your birthday off!

Wellwood Communications is committed to being an equal opportunities employer and we welcome applications from all backgrounds.

Email your CV to vikki@wellwoodcommunications.com and become a part of our success story.